



Dear Client,

2 September 2014

We are delighted to inform you that International SOS and West African Rescue Association (WARA) are joining forces for the benefit of clients; by entering into a joint venture.

**WARA** is a leading clinics and medical services company in the region and supports a diverse clientele in the community consisting of corporate, diplomatic missions, schools, hotels, families and individuals. WARA operates 24 hour emergency rescue services in the form of ground and air ambulance provision. Their air rescue support reaches eleven countries in the West African Region. WARA also provides clinical services through well established and highly reputed clinics in Accra, Takoradi and Freetown and medical support services on remote sites. Its vision is to provide a first world health care solution to clients in a developing world. Its mission is to maintain a commitment to all clients by providing emergency and clinical care that always places the patient first minimising the risks in an otherwise challenging health care environment. WARA business consists of 120 full time employees of which over 50 are medical staff. Additional information can be found at [www.westafrican-rescue.com](http://www.westafrican-rescue.com)

**International SOS** has contributed to help shape the private healthcare landscape in West Africa since 2006, after commencing its operations in Ghana. International SOS has since expanded its operations in Ghana and across the West African region, delivering emergency assistance services to remote areas, health program design and management, consultancy services, occupational and public health programs, medical supply chain services, as well as medical staffing and training. Additional information can be found at [www.internationalsos.com](http://www.internationalsos.com)

We have known and respected each other's companies for several years. The opportunity has now arisen to join forces and utilise our synergies to create a more comprehensive service offering the best of both organisations, with additional benefits to our respective clients.

This partnership reaffirms our joint commitment to the West African Region, a growing investment destination for our multinational clients.

Whilst the companies will continue to be operated independently, the combination of our strengths and organisational capabilities will benefit our clients.

Should you have any queries on the new partnership, please contact Bruno Oudart, Regional General Manager, West-Africa Territories at International SOS; [bruno.oudart@internationalsos.com](mailto:bruno.oudart@internationalsos.com) or Florian Zagel, Managing Director of WARA [membership@westafrican-rescue.com](mailto:membership@westafrican-rescue.com) directly.

Yours sincerely,

**Florian Zagel**  
**Managing Director**  
**West African Rescue Association**

**Bruno Oudart**  
**Regional General Manager – West African Territories**  
**International SOS**